

KEY PERFORMANCE INDICATORS

Return on Investment

Supportive Employment Saves Money

611% ROI

Based on retention; turnover costs = \$4,129 per employee
2016 Society for Human Resource Management Survey

Distinct Employees Served



1,915

Plus their families



Total Employee Requests

3,478 

Includes return users; multiple interactions
on a service in the same month excluded

Total Services

Supportive Employment Changes Lives

 **4,532**

A request can have multiple needs (services)

Top Ten Service Needs



401

Gov't Agency
Navigation



323

Housing



392

Financial
Literacy



235

Health/
Insurance



325

Coaching



203

Counseling
Request



184

Legal



142

Transportation



139

Utilities



113

Financial

Resources Leveraged



ERNA Loan Total = \$66,000



ERNA Savings Component Total = \$34,320



State Public Assistance = \$101,427



Private-Community/Community
Ventures/Rental Assistance = \$121,709



Total Resources Leveraged = \$223,136

Employee Utilization

Supportive Employment Transforms Companies

14.3%





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EMPLOYER RESOURCE NETWORKS



STRATEGIC PARTNERS



THE ERN USA NETWORK



Collaborative Development Process



Employer Led Model



Shared Success Coach

Resources Skill Building



Outreach Tools



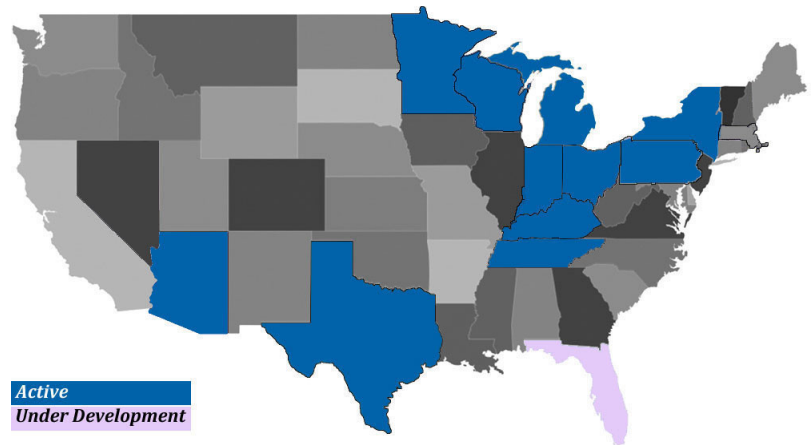
Data and Process Driven CMS



Peer Learning Events



500+% ROI



States & Counties

8 Michigan ERNs: Branch, Calhoun, Kalamazoo, Kent, Muskegon, Oceana, Ottawa, Saginaw, St Joseph

4 New York ERNs: Albany, Columbia, Fulton, Montgomery, Rochester, Rensselaer, Schenectady

8 Ohio ERNs: Ashland, Cuyahoga, Jackson, Lucas, Marion, Mahoning, Montgomery, Richmond, Ross, Vinton

1 Indiana ERN: Johnson

1 Kentucky ERN: Hazard, Gallatin, Laurel, Rowan, Scott

1 Minnesota ERN: Southwest

1 Pennsylvania ERN: Lancaster

1 Tennessee ERN: Shelby

1 Texas ERN: McLennan

1 Wisconsin: Green, Rock

Under Development: FL, IN, KY, OH, OR, PA, MN, NB, NY