

## KEY PERFORMANCE INDICATORS

### Return on Investment

Supportive Employment Saves Money

**628% ROI**

Member contributions, exploratory visit totals & \$7,800 per employee turnover cost (SHRM calculation)

### Distinct Employees Served



**112**

Plus their families



### Company Members

**6**  **1,145**

Six employer members with 1,145 employees

### Delivered Case Needs

Supportive Employment Changes Lives







**231**

A request can have multiple needs (services)

## Top Ten Service Needs

 <b>43</b> Public Assistance	 <b>25</b> Coaching	 <b>14</b> Job Counseling & Navigation
 <b>36</b> Financial	 <b>17</b> Health/Dental Insurance	 <b>13</b> Counseling Request
 <b>29</b> Housing	 <b>16</b> Transportation	 <b>10</b> Legal Assistance
		 <b>5</b> Utilities

### Resources Leveraged

-  ERN Loan & Saving Totals = **\$1,520**
-  Public Assistance Leveraged = **\$724**
-  Community/Relief Funds Leveraged = **\$3703**
-  Total Resources Leveraged = **\$8,191**

\*Includes partial monetary case outcome data

### Employee Utilization

Supportive Employment Transforms Companies

**17.3%**





# 2023 ANNUAL REPORT

## Southwest Michigan ERN®

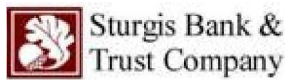
### St. Joseph County

Kelli Adams  
 ERN Director  
 Southwest Michigan ERN  
 Kelli@ernsuccesscoach.com  
 269-385-0404

## EMPLOYER MEMBERS

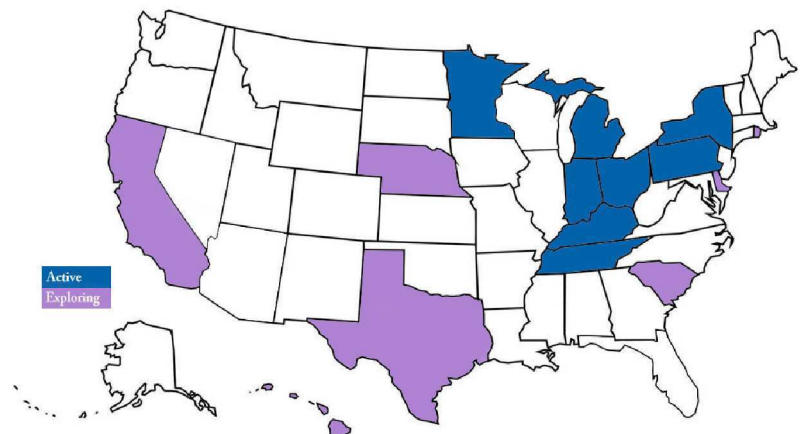


## STRATEGIC PARTNERS



## THE ERN USA NETWORK

-  Collaborative Development Process
-  Employer Led Model
-  Shared Onsite Success Coach
-  Resources  Skill Building
-  Outreach Tools
-  Data and Process Driven CMS
-  Peer Learning Events
-  125%-900+% ROI



### May 2024 States & Counties

- 8 Ohio ERNs:** Allen, Ashland, Auglaize, Butler, Crawford, Cuyahoga, Defiance, Erie, Fulton, Hamilton, Hancock, Hardin, Henry, Huron, Lorain, Lucas, Marion, Mercer, Montgomery, Morrow, Ottawa, Paulding, Putnam, Richland, Ross, Sandusky, Seneca, Shelby, Van Wert, Williams, Wood, Wyandot
- 6 Michigan ERNs:** Calhoun, Kalamazoo, Kent, Muskegon, Oceana, Ottawa, St Joseph
- 5 Kentucky ERNs:** Anderson, Hardin, Lee, Montgomery, Morgan and Wolfe
- 2 New York ERNs:** Albany, Columbia, Fulton, Montgomery, Ontario, Rensselaer, Saratoga, Schenectady
- 1 Tennessee ERN:** Shelby
- 1 Indiana ERN:** Johnson
- 1 Minnesota ERN:** Southwest region
- 1 Pennsylvania ERN:** Lancaster
- Exploring or Under Development:** CA, DE, HI, IN, KY, MA, MI, NY, OH, PA, SC, TX