

KEY PERFORMANCE INDICATORS

Return on Investment

Supportive Employment Saves Money

764% ROI

Based on retention; turnover costs = \$4,129 per employee
2016 Society for Human Resource Management Survey

Distinct Employees Served



842

Plus their families



Total Employee Requests

1355 

Includes return users; multiple interactions
on a service in the same month excluded

Total Services

Supportive Employment Changes Lives





2254 

A request can have multiple needs (services)

Top Ten Service Needs

 339 Financial Literacy	 177 Housing	 121 Health/ Insurance
 306 Coaching	 170 Counseling Request	 86 Legal Assistance
 270 Gov't Agency Navigation	 123 Child Care	 80 Education
		 79 Other

Financial Support Leveraged

-  **Hardship Loans = \$11,000**
-  **Hardship Savings Component = \$5,720**
-  **Community Financial Resources = \$33,518.51**
-  **Success coaches help employees create a workable budget = \$Priceless**

Employee Utilization

Supportive Employment Transforms Companies

12.8%





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EMPLOYER MEMBERS

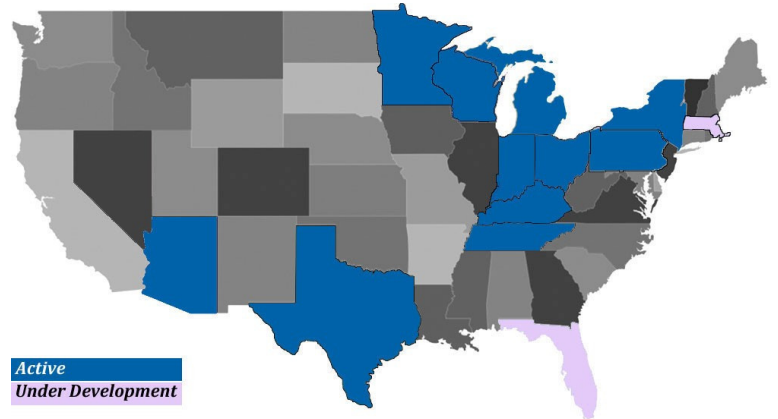


STRATEGIC PARTNERS



THE ERN USA NETWORK

- Collaborative Development Process
- Employer Led Model
- Shared Success Coach
- Resources Skill Building
- Outreach Tools
- Data and Process Driven CMS
- Peer Learning Events
- 500+% ROI



States & Counties

9 Michigan ERNs: Calhoun, Kalamazoo, Kent, Muskegon, Oceana, Ottawa, Saginaw, St Joseph

4 New York ERNs: Albany, Columbia, Fulton, Montgomery, Rochester, Rensselaer, Schenectady

5 Ohio ERNs: Ashland, Lucas, Marion, Mahoning, Montgomery, Richmond

1 Arizona ERN: Pima

1 Tennessee ERN: Shelby

1 Indiana ERN: Johnson

1 Texas ERN: McLennan

1 Kentucky ERN: Hazard, Gallatin, Laurel, Rowan, Scott

1 Wisconsin: Green, Rock

1 Minnesota ERN: Southwest

Under Development: Florida & Nebraska

1 Pennsylvania ERN: Lanchester

Join the Network: ern-usa.com

