

KEY PERFORMANCE INDICATORS

Return on Investment

Supportive Employment Saves Money

723% ROI

Based on retention; turnover costs = \$4,129 per employee
2016 Society for Human Resource Management Survey

Distinct Employees Served



546

Plus their families



Total Employee Requests

1006



Includes return users; multiple interactions on a service in the same month excluded






Total Services

Supportive Employment Changes Lives

1368





A request can have multiple needs (services)

Top Ten Service Needs

 402 Other	 123 Housing
 200 Coaching	 101 Clothing
 136 Auto Repair	 49 Financial

 41 Transportation
 23 Utilities
 20 Financial Literacy
 20 Soft Training

Emergency Loans

-  **Loan Totals = \$19,350**
-  Success coaches help employees create a workable budget = higher loan compliance
-  **Savings Component Total = \$10,062**
-  Employees encouraged to reserve savings for future emergencies = greater stability

Employee Utilization

Supportive Employment Transforms Companies

30.3%





OCT 2018-SEPT 2019

Great Lakes Bay ERN

Saginaw County

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EMPLOYER MEMBERS

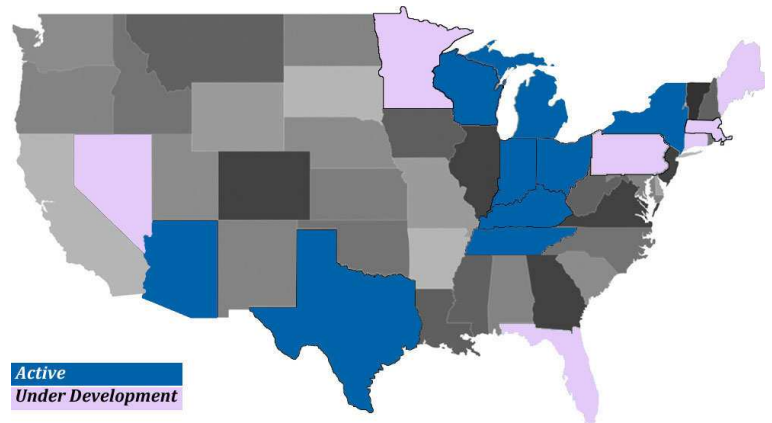


STRATEGIC PARTNERS



THE ERN USA NETWORK

- Collaborative Development Process
- Employer Led Model
- Shared Success Coach
- Resources Skill Building
- Outreach Tools
- Data and Process Driven CMS
- Peer Learning Events
- 500+% ROI



Number & Counties

11 Michigan: Calhoun, Kalamazoo, Kent, Mason, Midland, Muskegon, Oceana, Ottawa, Saginaw, St Joseph

7 New York: Jefferson, Montgomery, Fulton, Schenectady, Albany, Saratoga, Rensselaer, Washington, Warren

7 Ohio: Ashland, Lucas, Marion, Mahoning, Montgomery, Richmond, Stark, Trumbull

1 Arizona: Pima County

1 Texas: McLennan

1 Indiana: Elkhart, St. Joseph

1 Wisconsin: Green, Rock

1 Kentucky: Hazard (6 additional under development)

Under Development: FL, MA, MN, NV, PA

1 Tennessee: Shelby