

KEY PERFORMANCE INDICATORS

Return on Investment

Supportive Employment Saves Money

767% ROI

Based on retention; turnover costs = \$5,200 per employee
2016 Society for Human Resource Management Survey

Distinct Employees Served



172

Plus their families



Total Employee Requests

319 

Includes return users; multiple interactions
on a service in the same month excluded

Total Services

Supportive Employment Changes Lives





 **540**

A request can have multiple needs (services)

Top Ten Service Needs

 86 Coaching	 45 Housing	 30 Health/Insurance
 85 Financial Literacy	 40 Counseling Request	 20 Employment Retention
 60 Gov't Agency Navigation	 38 Legal	 20 Community Food Resource
		 15 Utilities

Financial Support Leveraged

-  **Hardship Loans = \$16,100**
-  **Hardship Savings Component = \$8,320**
-  **Community Resources = \$15,200**
-  Success coaches assist employees in achieving financial stability = **\$Priceless**

Employee Utilization

Supportive Employment Transforms Companies

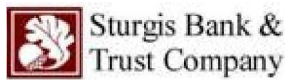
16.2% 



OCT 2021-SEPT 2022
Southwest Michigan ERN
 Branch & St. Joseph

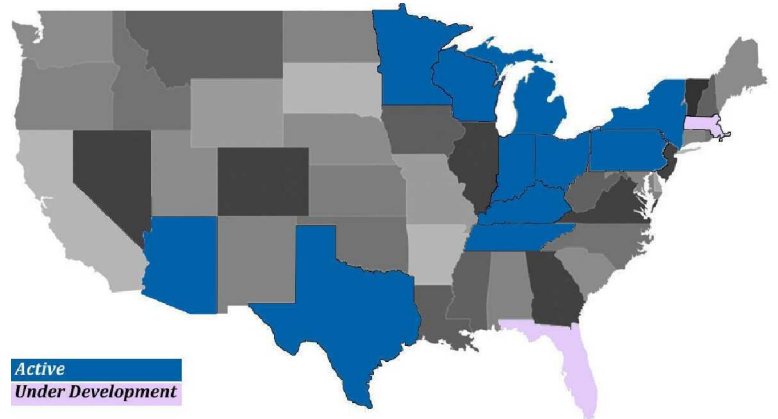
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EMPLOYER MEMBERS



THE ERN USA NETWORK

-  Collaborative Development Process
-  Employer Led Model
-  Shared Success Coach
-  Resources  Skill Building
-  Outreach Tools
-  Data and Process Driven CMS
-  Peer Learning Events
-  500+% ROI



States & Counties

8 Michigan ERNs: Branch, Calhoun, Kalamazoo, Kent, Muskegon, Oceana, Ottawa, Saginaw, St Joseph

4 New York ERNs: Albany, Columbia, Fulton, Montgomery, Rochester, Rensselaer, Schenectady

8 Ohio ERNs: Ashland, Cuyahoga, Jackson, Lucas, Marion, Mahoning, Montgomery, Richmond, Ross, Vinton

1 Indiana ERN: Johnson

1 Kentucky ERN: Hazard, Gallatin, Laurel, Rowan, Scott

1 Minnesota ERN: Southwest

1 Pennsylvania ERN: Lancaster

1 Tennessee ERN: Shelby

1 Texas ERN: McLennan

1 Wisconsin: Green, Rock

Under Development: FL, IN, KY, OH, OR, PA, MN, NB, NY