



OCT 2018–SEPT 2019

Lakeshore Michigan ERN

Allegan, Muskegon & Ottawa Counties



Helping transform companies
one employee at a time

KEY PERFORMANCE INDICATORS

Return on Investment

Supportive Employment Saves Money

408% ROI

Based on retention; turnover costs = \$4,129 per employee
2016 Society for Human Resource Management Survey

Distinct Employees Served



506

Plus their families



Total Employee Requests

684 

Includes return users; multiple interactions
on a service in the same month excluded

Total Services

Supportive Employment Changes Lives





920 

A request can have multiple needs (services)

Top Ten Service Needs

 128 Financial Literacy	 81 Health/Dental/ Medical Ins.	 68 Housing
 110 Gov't Agency Navigation	 69 Food Assistance	 61 Financial
 86 Coaching	 69 Employment/ Retention	 33 Childcare
		 26 Other

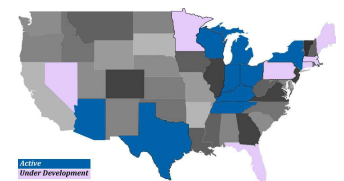
Emergency Loans

-  **Loan Totals = \$79,895**
-  Success coaches help employees create a workable budget = higher loan compliance
-  **Savings Component Total = \$41,545**
-  Employees encouraged to reserve savings for future emergencies = greater stability

Employee Utilization

Supportive Employment Transforms Companies

12.4%



Learn more: ern-mi.com  Join the Network: ern-usa.com 

Active Under Development



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EMPLOYER MEMBERS

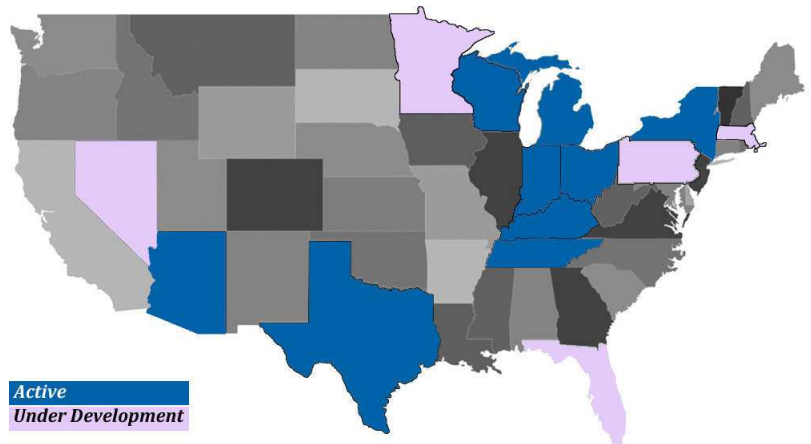


STRATEGIC PARTNERS



THE ERN USA NETWORK

- Collaborative Development Process
- Employer Led Model
- Shared Success Coach
- Resources Skill Building
- Outreach Tools
- Data and Process Driven CMS
- Peer Learning Events
- 400+% ROI



Number & Counties

- 11 Michigan:** Calhoun, Kalamazoo, Kent, Mason, Midland, Muskegon, Oceana, Ottawa, Saginaw, St Joseph
- 7 New York:** Jefferson, Montgomery, Fulton, Schenectady, Albany, Saratoga, Rensselaer, Washington, Warren
- 7 Ohio:** Ashland, Lucas, Marion, Mahoning, Montgomery, Richmond, Stark, Trumbull
- 1 Arizona:** Pima County
- 1 Texas:** McLennan
- 1 Indiana:** Elkhart, St. Joseph
- 1 Wisconsin:** Green, Rock
- 1 Kentucky:** Hazard (6 additional under development)
- Under Development:** FL, MA, MN, NV, PA
- 1 Tennessee:** Shelby