

Michigan ERN

Helping transform companies
one employee at a time

KEY PERFORMANCE INDICATORS

Return on Investment

Supportive Employment Saves Money

696% ROI

Based on retention; turnover costs = \$4,129 per employee
2016 Society for Human Resource Management Survey

Distinct Employees Served



2,179

Plus their families



Total Employee Requests

3,747 

Includes return users; multiple interactions
on a service in the same month excluded

Total Services

Supportive Employment Changes Lives

6,355 

A request can have multiple needs (services)

Top Ten Service Needs



912

Gov't Agency
Navigation



451

Health/
Insurance



313

Other



845

Coaching



436

Housing



251

Counseling
Request



736

Financial
Literacy



354

Food
Assistance



237

Transportation



234

Childcare

Emergency Loans



Loan Totals = \$87,350



Success coaches help employees create a
workable budget = higher loan compliance



Savings Component Total = \$45,401

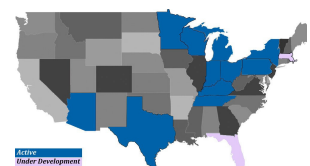


Employees encouraged to reserve savings for
future emergencies = greater stability

Employee Utilization

Supportive Employment Transforms Companies

11.2%



Michigan ERN

EMPLOYER RESOURCE NETWORKS



THE ERN USA NETWORK



Collaborative Development Process



Employer Led Model



Shared Success Coach



Resources



Skill Building



Outreach Tools



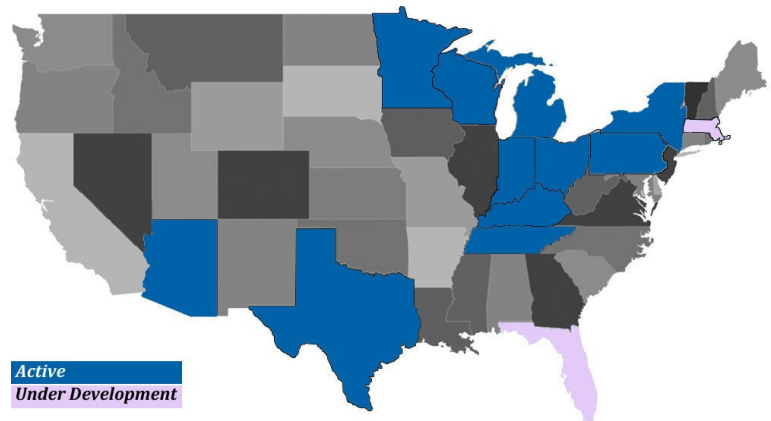
Data and Process Driven CMS



Peer Learning Events



500+% ROI



States & Counties

9 Michigan ERNs: Calhoun, Kalamazoo, Kent, Muskegon, Oceana, Ottawa, Saginaw, St Joseph

4 New York ERNs: Albany, Columbia, Fulton, Montgomery, Rochester, Rensselaer, Schenectady

5 Ohio ERNs: Ashland, Lucas, Marion, Mahoning, Montgomery, Richmond

1 Arizona ERN: Pima

1 Tennessee ERN: Shelby

1 Indiana ERN: Johnson

1 Texas ERN: McLennan

1 Kentucky ERN: Hazard, Gallatin, Laurel, Rowan, Scott

1 Wisconsin: Green, Rock

1 Minnesota ERN: Southwest

Under Development: Florida & Nebraska

1 Pennsylvania ERN: Lanchester

